



## EMPIRE RANCH FOUNDATION

P.O. Box 842  
Sonoita, Arizona 85637  
888-364-2829

[www.empireranchfoundation.org](http://www.empireranchfoundation.org)

# Invitation to Western Artists 12<sup>th</sup> Annual Empire 100 Western Art Show & Sale

Northern Trust, 3450 East Sunrise Drive, Tucson, Arizona,  
Gallery Open weekdays, 8:30am to 4pm

Western artists are invited to submit art for consideration in the **12<sup>th</sup> Annual Empire 100 Western Art Show & Sale** - a juried art show held **January 9-March 9** at the Gallery at Northern Trust in Tucson, Arizona. The popular invitation-only Opening Reception attracts more than 400 attendees, and visitors continue to buy art throughout the course of the show. Art is also showcased on the Empire Ranch Foundation (ERF) website - <http://www.empireranchfoundation.org> and in publicity generated by ERF and our sponsor, Northern Trust.

The Empire 100 Western Art Show & Sale – named for the number of pieces selected for the show -- supports the Empire Ranch Foundation's efforts to preserve the Empire Ranch Headquarters, a 22-room 1880's ranch house nestled amidst 42,000 acres of the Las Cienegas National Conservation Area in Sonoita, Arizona. The Empire Ranch House is listed on the National Register of Historic Places. By participating in the show, you contribute to the preservation of one of American's Western treasures!

The Empire 100 Western Art Show & Sale features both nationally recognized and emerging artists from Arizona, and from across the United States. We are looking for Western-inspired art. The upcoming Roundup and Open House at the Empire Ranch on Saturday, Nov 5 offers local and regional artists the perfect opportunity to be inspired by real life cowboys & cowgirls, historic wagons, horses and cattle, Western skills – and of course, the Empire Ranch. So please join us! Bring your cameras!

This year's featured artist is the exceptionally talented Don Crowley. Recognized and respected for many different kinds of paintings, he is best known for his sensitive and skilled portraits of Apache and Paiute women and children. Empire 100 Chair is Laura Davis, Business Development Manager for her family business, Arizona Lithographers. She is a member of the Friends of Western Art, a key organizer of the Mountain Oyster Club art show, and also a collector of Western and Native American art. She succeeds Ginger Hamby, and founder Marion Hyland.

In addition to sales, the Empire 100 Western Art Show & Sale committee will award prizes for "Best of Show" and "Best Empire-Inspired Art". Please note on the consignment sheet if your work qualifies for consideration as work that shows the Empire Ranch or is inspired by the Empire Ranch.

Please send a notice of your "intent to participate" by emailing Christine Auerbach, ERF administrator, at [christine@empireranchfoundation.org](mailto:christine@empireranchfoundation.org) by **Monday, Nov 7, 2011**. Include your name, mailing and email addresses, and phone number. To ensure a reply, please put **Empire 100 Intent** in the subject line. For those without email, you may leave a message of intent on the ERF phone line, 888-364-2829.

To enter, mail a CD with artwork images, consignment form, and a \$25 entry fee, postmarked by **Friday, Dec. 2**. The entry fee is waived for former and current Featured Artists. The Empire Ranch Foundation is appreciative of all artists who participate in the Empire 100 Western Art Show & Sale. Thank you and we look forward to seeing your work!

## Rules of Sale

- Artists receive 70% of the price of the artwork; 30% is noted as a donation by the artist to the Foundation, and a letter acknowledging that donation is sent to the artist. Foundation volunteers/bank employees will process sales during the entire time that the art is displayed at Northern Trust. Payment is made to the Empire Ranch Foundation. The Foundation sends the artist a check for 70% of the retail price, and an acknowledgement for their tax-deductible donation of 30%.
- During the Empire 100 show, artists are often find clients resulting in a later sale of commissioned works. When this occurs, a 30% donation of the final price of the commissioned artwork should be paid to the Empire Ranch Foundation. If a client purchases art from an inquiry through ERF and the ERF website during the course of the show, a 30% commission is due.
- “Best of Show” and “Best Empire-Inspired Art” will be awarded at the Opening Reception, compiled from committee votes.

## Requirements

- A \$25 entry fee per artist must accompany the CD of images & consignment form.
- Up to **FOUR** images may be submitted to the Empire 100 jury for consideration. No more than three images from any one artist will be accepted.
- All artwork must be original (etchings, prints, giclees and lithographs are not eligible).
- Paintings must not have been previously exhibited for sale; bronze sculptures must have been cast within the last two years.
- The artist sets the price for the artwork. If more than one piece is submitted, we suggest that one of the pieces should be smaller in size, as exhibit space is limited.
- Traditionally, work priced between \$500-\$4,000 sells best; all work presented must be for sale.
- No substitutions for the work will be accepted once the jury has made its selections.
- All artwork must hang for the duration of the show.
- All artwork not sold by the close of the show on Friday, March 9 must be removed by Monday, March 12.

## Jury Submissions

- A CD containing the digital images of artwork is required for the jury process; these images are also used for publicity of accepted artwork on the Foundation’s webpage. CDs will only be returned if accompanied by a self-addressed stamped envelop; they are otherwise destroyed.
- Postmark deadline for the CD is Friday, Dec. 2, 2011. Mail CDs to:  
Empire Ranch Foundation, Attn. Empire 100  
P.O. Box 842, Sonoita, AZ 85637
- IMAGES:
  - All images on the CD should be cropped to exclude framing or matting.
  - Size each image to approximately 1800 pixels (long dimension) and submit in a jpeg format (approx 4x6 @300dpi) and no larger than 1.5MB. If you need assistance with taking photos, please inquire as we have an artist who can help provide this service.
  - Label the CD with artist’s name and include the completed consignment form. Assign filenames to individual digital files as follows:  
Lastname,Firstname-artwork title.jpg (Ex: Smith,John-Ranchhouse at Dawn.jpg).
  - Submit one image for each painting; for bronzes, submit two images showing different views.
  - Images must be for the exact work that will be exhibited. Accepted artwork images will be used for thumbnail images on the Foundation’s website, and may be used for publicity.

### **Art Shipping Instructions**

- All art must be labeled on the back with the artist's name, title of the work, and price. Paintings must be framed and wired for hanging.
- Ship artwork directly to:

**Northern Trust, Attn: Carol Goddard  
3450 East Sunrise Drive, Suite 100  
Tucson, AZ 85718  
Northern Trust Phone: (520) 615-2319**

- Northern Trust will confirm receipt by signature. The artist will provide insurance for mailing to Northern Trust. Northern Trust will provide insurance for the art while it is exhibited.
- In the event the artwork is not sold, artists must pick up artwork or provide instructions for the pre-paid return of artwork. PROVIDE a pre-aped mailing label and specific **PREPAID** method and **MAILING FORM** to return unsold artwork. (Use forms provided by UPS, DHL, Fed Ex, etc.). An administrative fee of \$20 will be charged when the above is not included.

### **Liability**

- Northern Trust will provide 24-hour security and insurance for the show's duration. While the art is in the custody of the Empire Ranch Foundation and Northern Trust, neither individual employees of the Northern Trust nor any Empire Ranch Foundation volunteer will be held personally responsible for any loss or damage. If the art is shipped rather than hand-delivered, for the safety of your work, all works must be individually and securely packaged and labeled with the artist's name, title of work, and price. They should be marked "Fragile".

### **Very Important Dates:**

#### **Monday, Nov. 7, 2011**

Receipt of "intention to participate"

#### **Friday, Dec. 2, 2011**

Postmark Deadline for mailing of CD for jury submission, together with consignment form and \$25 entry fee. Make checks out to Empire Ranch Foundation (or ERF). Mail to: ERF, P.O. Box 842, Sonoita, AZ 85637

#### **Friday, Dec. 16, 2011**

Artists notified of "Empire 100" jury decisions

#### **Monday, Jan. 2-Thursday, Jan 5, 2012**

Accepted artwork to be received by Northern Trust

#### **Monday, Jan. 9-Thursday, Jan. 12, 2012**

PREVIEW Opening at Northern Trust (8:30am to 4pm)

#### **Thursday, Jan. 12, 2012**

OPENING RECEPTION for Artists & Guests, By Invitation Only, 4:30-7pm

#### **Friday, March 9, 2012**

Closing of Show

#### **Monday, March 12, 2012**

All art to be removed from Northern Trust

### **Questions?**

- Christine Auerbach, administrator, ERF, 888-364-2829; cell 520-370-6055; [christine@empireranchfoundation.org](mailto:christine@empireranchfoundation.org)
- Laura Davis, chair, Empire 100 Western Art Show & Sale, 888-364-2829; [LDavis@azlitho.com](mailto:LDavis@azlitho.com)

# EMPIRE 100 WESTERN ART SHOW & SALE

January 9-March 9, 2012 at Northern Trust  
3450 East Sunrise Drive, Tucson, AZ

*Benefiting the Empire Ranch Foundation*

## CONSIGNMENT SHEET

**Submit Entry postmarked by Friday, Dec 2, 2011**

**Gallery Viewing:** Monday-Friday, 8:30am-4pm

**Preview:** January 9-12; 8:30am-4pm

**Invitation Only Opening Reception:** Thursday, Jan. 12; 4:30pm-7pm

**End of Show:** March 9

**Name of Artist** (as it will appear in all listings) \_\_\_\_\_

**Address** \_\_\_\_\_ **City** \_\_\_\_\_ **State** \_\_\_\_\_ **Zip** \_\_\_\_\_

**Phone:** (\_\_\_\_) \_\_\_\_\_ **Email** \_\_\_\_\_

Artists may submit a CD with up to four artworks to be juried. Submission must be postmarked no later than **Friday, Dec. 2, 2011**, mailed to **Empire Ranch Foundation, P.O. Box 842, Sonoita, AZ 85637, Attn. Empire 100**. Label CD with artist's name, include consignment form, and **\$25 entry fee payable to Empire Ranch Foundation or ERF**. Crop images to exclude framing/matting. **Size each image to approx. 1800 pixels (long dimension) and submit in a .jpg format (approx 4x6 @300dpi), no larger than 1.5MB**. Assign filenames to individual files as follows: **Lastname,Firstname-artwork title.jpg (Ex: Smith,John-Ranch House at Dawn.jpg)**.

TITLE OF WORK	IMAGE SIZE Height x Width (x depth if bronze)	MEDIUM	CASTINGS AVAILABLE (Bronzes Only)	Check if submitted as Empire Ranch inspired artwork	SELLING PRICE
1			___ of ___		
2			___ of ___		
3			___ of ___		
4			___ of ___		

**Consignment Form & Agreement Statement:** I enclose \$25 with my CD of digital images for the jury of the Empire 100 Western Art Show & Sale. If accepted, artwork will hang at Northern Trust from **January 9-March 9, 2012**. I have read and will comply with the Conditions, Shipping Instructions and Rules of Sale. On pieces sold, I agree I will receive 70% of retail price, and 30% will be donated to the **Empire Ranch Foundation**. Upon acceptance, I will **deliver or ship artwork to arrive between Jan. 2-5, 2012. Artwork not sold must be picked up by March 12** or provide prepaid shipping, label and instructions below to have it returned.

\_\_\_\_ Will pick up art not sold

\_\_\_\_ Return artwork not sold via \_\_\_ UPS \_\_\_ FedEx (ground) \_\_\_ Other (please specify) Self addressed form is enclosed \_\_\_\_\_

**Artist's Signature** \_\_\_\_\_ **Date** \_\_\_\_\_

**Questions?** Christine Auerbach, ERF Administrator, [christine@empireranchfoundation.org](mailto:christine@empireranchfoundation.org) or Laura Davis, chair, Empire 100 Western Art Show & Sale, 888-364-2829